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BOMAG AND FES SET TO BUILD A STRONG BRAND PARTNERSHIP

Effective December 2019, construction equipment manufacturer BOMAG, based in Boppard Germany, has appointed Farming and Engineering Services Ltd (FES) as its new distributor for Malawi. The company now exclusively markets the full BOMAG heavy and light machine range from the global market leader in compaction technology.

FES has been working successfully in the Malawi market since 1967 and is an integrated solutions provider to the agricultural sector in Malawi and beyond. With branches in Blantyre and Lilongwe and depots in Dwangwa and Nchalo, the team partners with a broad customer base of commercial estates, small-to-medium-scale farmers and multinational corporate clients.

As the exclusive BOMAG distributor, the company markets the entire BOMAG product range, including compaction machinery for asphalt, soil and landfill construction, as well as milling machines, finishers and stabilisers/recyclers. The range also comprises soil stabilisation equipment, such as towed pulverisers and binder spreaders.

"The region has experienced significant growth over the last few years in both agriculture and infrastructure development and teaming up with BOMAG - with its large breadth of road-building products - means we can again meet the local demand," said Mike Aldworth, Group Managing Director, FES. "This is an exciting step in our long-term commitment to FES customers, employees and communities in and around Malawi."

Randhir Haripersad, Area Sales Manager – Southern Africa, BOMAG GmbH said: "Partnering with FES will give BOMAG a wide range of new opportunities in the territory of Malawi."

The two companies announced the alliance in a joint press release.

[FES Group corporate brochure](#)

FES has branches and depots at Blantyre, Lilongwe, Nchalo, Dwangwa (Malawi), Lusaka and Mazabuka (Zambia)



FES is the sole franchise holder for:



Challenger

KOMATSU



TOYOTA FORKLIFT

BALDAN



NETAFIM

ZIMMATIC
BY LINDSAY

ALPLER

YAMAHA

BOMAG
FAYAT GROUP



Please note: Supported brands may differ by region.

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